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Hip product review

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Years Innovation. For generations.



What does our strategy mean for products?



Retain

Helps patients retain an active lifestyle, with no restrictions on post-procedure activities (SUPARTZ°)



Restore

Restores normal function with advanced implants & surgical techniques (COMPETITOR*, JOURNEY*, BHR*)



Replace

Replaces patient joints with artificial devices

(SYNERGY°, PROFIX°, GENESIS° II)



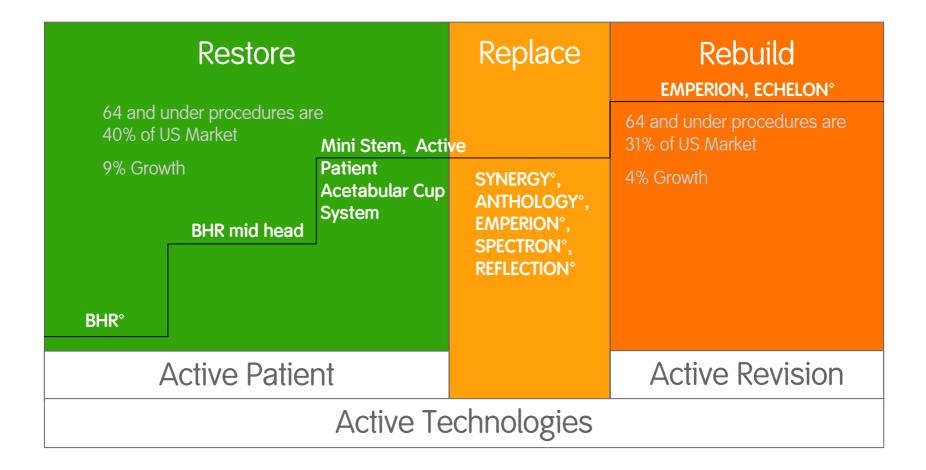
Rebuild

Rebuilds the body to recover from implant failure

(LEGION°, EMPERION°)



Hip product portfolio



Source: Solucient, 2005



Today's 65 senior is not *really* 65

1960 active senior



2006 active senior





Smith & Nephew orthopaedics hip portfolio





Clinical performance



SPECTRON° stem

100% survival rate of the SPECTRON stem at 12 years ¹

97.0% survival rate of SPECTRON stem at 9.6 years ²

99.7% survival rate of SPECTRON EF at 7 yrs ³

SYNERGY^o stem

99.5% Survivorship ⁴



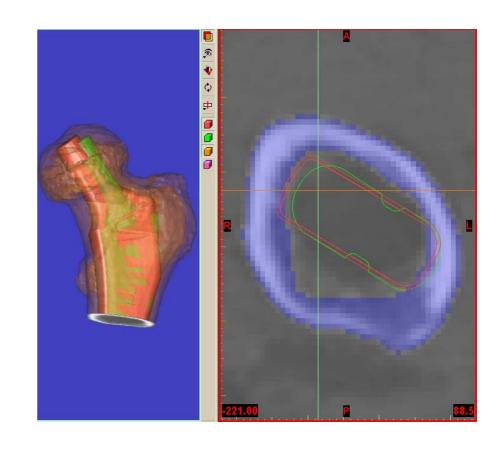
- 1. The Charnley Versus the Spectron Hip Prosthesis", *The Journal of Arthroplasty Vol. 14 No. 14 1999*, Goran Garellick, et al MD, PhD.
- "Hip Arthroplasty With a Collared Straight Cobalt-Chrome Femoral Stem Using Second Generation Cementing Technique", The Journal of Arthroplasty Vol. 15 No. 2 2000, Ashay Kale, MD et al.
- Swedish National Hip Registry, 2000 Report, Henrik Malchau, MD, PhD

 Bourne, Robert, M.D., F.R.C.S.; Rorabeck, Cecil, M.D., F.R.C.S.; The London Health Sciences Centre Experience: Synergy Tapered Hip System; International Hip Meeting. Prague, Czech Republic. May 2001



Knowledge of the shape of the femur

- Extensive knowledge of the femoral shape based on
 - CT database
 - Radiographic analysis
 - Clinical analysis
- Ability to apply this knowledge to design implants that properly fit the geometric shape of the femur

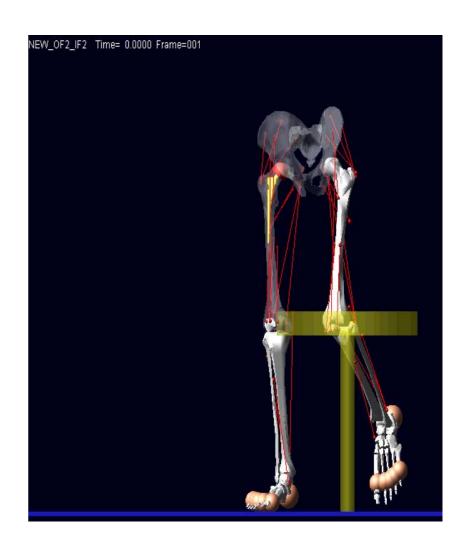




Re-establishing the biomechanics of the hip

The first to promote the re-establishment of the natural biomechanics of the hip

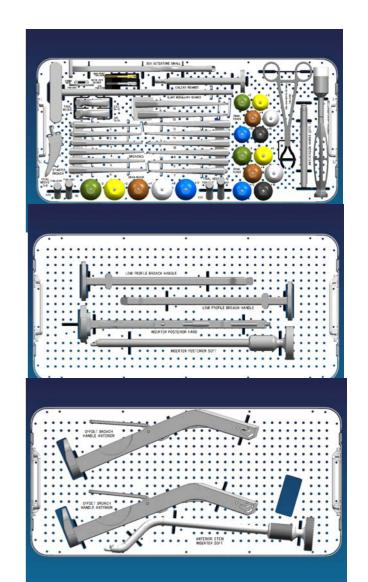
- Place the center of the femoral head and the shaft of the femur to the natural locations
 - Dual offsets femoral stems
 - Appropriate range of offsets for the stem size
- Enhanced Range of Motion
 - Circulotrapezoidal neck geometry
 - Femoral heads with significant neck length adjustment without compromising ROM
 - Acetabular components designed with enhanced ROM





Instrumentation

- Easy to use instrumentation
- Standardization between systems
- Ergonomic instrumentation
- Reduced number of instruments
- Instruments laid out in order of use





Hip product highlights for 2007

ANTHOLOGY[⋄] stem



EMPERION[⋄] stem





ANTHOLOGY Hip System

- Value proposition
- The ANTHOLOGY° system provides the surgeon a press-fit implant that is optimum for all femur types
- It is designed to be MIS friendly, reduce dislocations, and be more bone and tissue conserving than previous primary implant designs





EMPERION° Modular Hip System

Versatile

- Primary and Revision Implant Options
- Treats more indications than the competition
- Optimal solution for patients with difficult anatomy
- Modular titanium stem
- Infinite version adjustment
- Simple nomenclature, instrumentation, & procedure

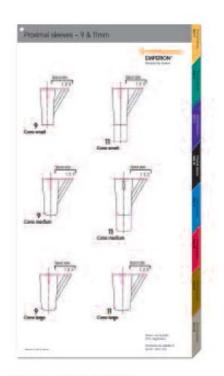


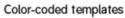


Surgery: paint by number

| Distal diameter of stem (mm) | Color |
|------------------------------|-------|
| 9 | |
| 11 | |
| 13 | |
| 15 | |
| 17 | |
| 19 | |
| 21 | |
| 23 | |





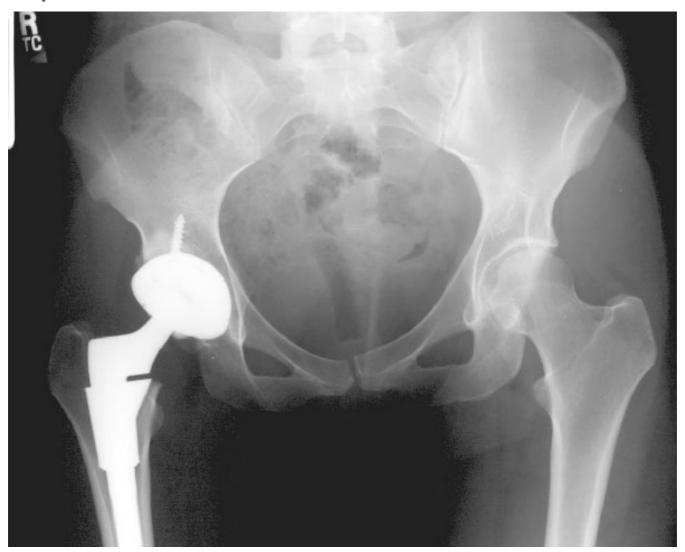




Color-coded trials



Primary OA case





Proximal – distal mismatch







Complete revision portfolio

Proximal and distal mismatch

EMPERION stem

- Proximal fit and distal fill
- Proximal fixation
- Version control



Distal fixation

ECHELON° stem

- Extensively porous coated
- Porous Plus HA
- Cemented option





Types of revisions and stems to use

| Paprosky's Revision Classification System | | | |
|---|---------------|-----------------------------|--|
| Type 1 | Type 2 | Type 3 | |
| EMPERION° stem | EMPERION stem | ECHELON stem | |
| | ECHELON° stem | EMPERION stem (Tall Sleeve) | |
| | | | |



Future opportunities

Using technology to address opportunities

- Implant
 - Biomechanics
 - Fixation
 - Bone/tissue preservation
 - Longevity
- Instrumentation
 - Reproducibility
 - Ergonomics
 - Simplicity
 - Efficiency

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